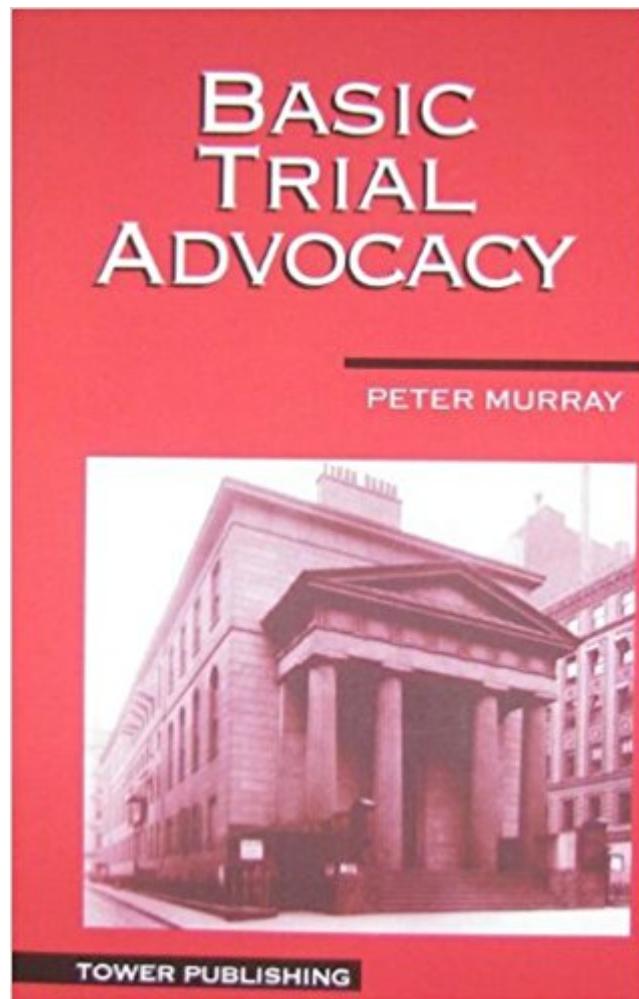


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# Basic Trial Advocacy



## **Synopsis**

Standard text on trying cases to judges and juries. Covers case planning, opening statements, direct and cross examination, demonstratives and exhibits, expert testimony, closings, trial lawyer ethics and more! Basic Trial Advocacy has been published after the author's fifteen plus years of active teaching of trial advocacy, largely at Harvard Law School, but also at the University of Maine School of Law and in various NITA, law firm, and pro bono educational programs for both law students and young lawyers. This book reflects the understanding of why trial lawyers do what they do. Systematic understanding of the trial advocacy process will enable a new lawyer to better apply the experience and observations that are available to develop the skills of trial practice. This publication is designed for use in law school trial advocacy or trial practice courses. It is also written to be useful to lawyers in connection with firm-sponsored or independent trial advocacy training.

**SUMMARY OF CONTENTS** 1) The Training of Trial Lawyers 2) The Task of the Trial Lawyer 3) Trial Lawyers' Ethics 4) Developing a Fact Theory of the Case 5) Courtroom Conduct and Manners 6) Opening Statements 7) Direct Examination 8) Cross-Examination 9) Evidentiary Objections 10) Illustrative Aids 11) Exhibits in Evidence 12) Expert Witnesses 13) Summation Index

**About the Author:** Peter L. Murry, Esq. has been a successful trial lawyer in Maine for over 25 years and is the Braucher Visiting Professor of Law from Practice at Harvard Law School, where he has regularly taught Evidence, Trial Advocacy, Comparative Civil Justice and The American Legal System. He is the author of several books and articles on evidence, comparative law and civil justice. He has been Consultant to the Maine Advisory Committee on Rules of Evidence since 1973. Currently he practices law as of counsel to the firm of Murray, Plumb & Murray in Portland, Maine. His other featured book sold through Tower Publishing is Field & Murray, Maine Evidence, 6th Edition. Basic Trial Advocacy describes and teaches the essential skills and techniques required for successful presentation of cases in court. It is the official text for the well known Harvard Law School Trial Advocacy Workshop. Coverage includes not only the processes of direct and cross examination, opening statements, summations, but also the use of illustrative aids and exhibits in evidence, presentation of expert testimony, effective evidentiary objections and impeachment. There is a special chapter on Trial Lawyer Ethics which addresses the most common ethical issues that arise at trial. The clear and uncluttered style of this work makes it easy to read and use for law student and legal practitioner alike. There are abundant examples to illustrate the various points discussed. This book has been used in law school and CLE trial advocacy programs across the country since 1995. --This text refers to an out of print or unavailable edition of this title.

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Peter L. Murray is the Braucher Visiting Professor of Law from Practice and Edward R. Johnston Lecturer on Law at Harvard Law School. For more than 20 years he has served as Director of the Harvard Trial Advocacy Workshop. He has also taught trial advocacy in a large number of law school, law firm and bar CLE workshop programs across the country. He is the author of a number of books and articles on evidence, trial advocacy, and comparative law. Professor Murray's success as a teacher of trial advocacy is based on more than 30 years experience as a trial and litigation lawyer in Maine. --This text refers to an out of print or unavailable edition of this title.

This is a great purchase for anyone needing to get basic trial ad experience! Very explanatory and informative and leads you to different sources as needed.

Very helpful book for law students in preparing for trial work.

This is a must have book for young lawyers who want to try cases. All the fundamentals are here, and mastery of fundamentals is all you need to outperform most of the competition. Professor Murray is a long time trial lawyer, director of the Harvard Law School trial advocacy program, and has taught countless trial advocacy classes for lawyers. This is an opportunity to learn from the best.

My law professor had us buy this book. He is excellent criminal defense lawyer . . . maybe he was trying to save us money because I've since found books that are much better. Price and brevity are the only two things I positively say.

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